

Capability Statement



Government, PSUs and
Not for Profit Organizations

Now, for Tomorrow

Baker Tilly DGP & Co.



With more than 200 man-years of experience and two offices in Tanzania, strengthened by our access to an international network of professionals and specialists, **Baker Tilly DGP & Co**, operating as **Baker Tilly**, has the apt ability to provide high quality & competent Advisory, Assurance & Tax services to multinational corporations, large conglomerates, public sector units, non-government organizations and SMEs, across all industry sectors.

Baker Tilly is one of the oldest Certified Public Accountants firms in Tanzania and is currently recognized as one of the leading medium sized audit firm in Tanzania, East Africa. In November 2019, the firm completed 63 years of professional services to Tanzania.

We are proud to be a member of Baker Tilly International, a top global network of independent accounting and business advisory firms, whose member firms share the dedication to exceptional client service. It gives us significant global reach in addition to our substantial national presence.

Our Membership and affiliations:

- Member of National Board of Accountants & Auditors of Tanzania (NBAA)
- ACCA Approved Employer – Trainee Development, Gold

More information on the Baker Tilly can be found at www.bakertilly.co.tz

Baker Tilly International member firms are global providers of assurance, tax, consulting, and advisory services, ranked among the **world's top 10** branded networks, with presence in **146 territories**.

Our **36,000 people**, in **742 offices**, serve clients of every sector and size who look to us for the insights needed to accelerate their growth.

At Baker Tilly, we are ready now, for tomorrow's challenges. We believe in the power of great relationships. We lead and listen to great conversations. We channel change into progress for great futures.

We share a common ambition — to provide the insights our clients need now, to accelerate growth, to prepare for tomorrow's challenges and to seize tomorrow's opportunities.

The shared values of Baker Tilly International and its member firms define what we stand for and how we do things, forming the basis for a consistent approach to service delivery worldwide.

Baker Tilly International operates to common standards world-wide which are achieved through:

- Stringent membership criteria
- Baker Tilly International Standard Manuals
- Formal Quality Control Procedures
- Peer Review

More information on the global network can be found at www.bakertilly.global

200

Man-years of Experience

300

Valued Clientele

45

Professional Staff

4

Partners & Directors

63

Years of Services

2

Location in Tanzania

Baker Tilly International

\$

3.9

Billion 2019
Combined
Global
Revenue
(U. S. Dollars)

146

Territories

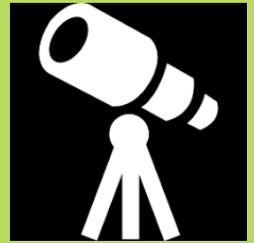
742

Offices

36,300

People

Our Vision



“To perpetually exceed the expectations of all the stakeholders; thereby be the preferred choice as business partners and trusted advisors”

At Baker Tilly, we believe in the power of great relationships, great conversations and great futures.

They represent what we stand for and what we are working together to achieve.

With disruption all around us, standing still is not an option. Success happens when we push forward. We endeavor to guide you through the ever-changing business world, blending free-flowing knowledge with the power of personal relationships to help you win now and anticipate tomorrow.

Let's face the future, together.

When you choose to work with a Baker Tilly firm, we value the trust you invest in us. We reward that trust by developing great relationships, that lead to great conversations, that deliver great futures. We serve clients that span every sector and size, but we never lose sight of you.

At Baker Tilly, we have the international reach and local knowledge needed to translate your ambition to new markets. You can extend your reach through ours, knowing your business is in safe hands.

Business leaders know the world is changing and that nothing stays the same. There is uncertainty and change. There is complexity at pace.

There are risks ahead, and there are vast rewards.

Working with Baker Tilly means the future is never faced alone. Come with us on your journey.

Now, for tomorrow.

At Baker Tilly, our focus is not just to deliver a service; it is to empower clients with a distinctive “Edge”.

Our Differentiators

Innovation

Our services are powered by innovation.

Value

Our service orientation is powered by value for clients.

Growth

Our service delivery is powered by growth of clients.

Why Choose Baker Tilly



Professional Services Offered

Our goal is to help our clients achieve their growth plans and ambitions, whether serving public sector organizations, owner managed businesses, private individuals or listed companies. Our teams of specialists bring a wide range of experience in a variety of disciplines, with industry specific knowledge of the latest practices and emerging issues.

We stay closely attuned to all our clients' varying needs and aspirations, working in partnership to help transform their vision into reality.



Baker Tilly's offerings in Government, PSUs and Not for Profit organizations

The professionals of Baker Tilly have consistently focused on the financial needs and demands Tanzania's diverse Government, PSU & Not-for-Profit Sector. We recognize that these organizations' members, donors and stakeholders seek assurance of the integrity of financial information, clarity in reporting and transparency in disclosure.

Increased competitiveness, donor perceptions and a real demand for improved oversight has caused these organizations to call for the best financial advice they can get. Amongst others, following are a few experiences and expertise of Baker Tilly worth mentioning:

- Audit and Assurance Services in accordance of International Standards of Auditing (**ISAs**), International Public Sector Auditing Standards (**IPSAS**), **INTOSAI**, U.S. Generally Accepted Government Auditing Standards (**GAGAS or the Yellow Book**) of all kinds of NGOs, Public Institutions, Not-for-Profit organisations.
- Funds Management for Implementing Partners on behalf of donors.
- Expenditure Verification for **EU, DFID, AFD, GIZ, BTC** etc. funds.
- Spot Checks, Micro Assessments of Implementing Partners on behalf of **UN agencies**.

- VAT Refund Applications for **NGOs, UN Agencies** etc.
- Designing, Implementing, Monitoring & Evaluation of Management Processes, Procurement Systems, Internal Controls etc. of all kinds of Not-for-Profit organisations.
- Legal Compliance Services and Advise.
- Assess the local partners' organisational capacity and internal controls' environment to establish areas that need improvement.
- Assess partners' compliance with the **Government of Tanzania's laws and USAID** regulations, policies and procedures.
- Provide **technical and material support** to the local partner organisations as appropriate.
- **Mentor and monitor** the improvement of the local partners to ensure they become strong organisations with the ability to manage business operations effectively and efficiently.

With Baker Tilly you can take comfort of working with a transparent, accountable and trustful partner. Our offerings include:

- REGULAR FINANCIAL AUDITS**
- ASSURANCE SERVICES**
- PRE-DISBURSEMENT ASSESSMENT**
- PROJECT MONITORING**
- VALUE FOR MONEY ASSESSMENT**
- INSTITUTIONAL ASSESSMENT**
- INSTITUTIONAL STRENGTHENING & CAPACITY BUILDING**
- PROJECT AND FUND MANAGEMENT SERVICES**
- OVERCOMING CHANGES - PEOPLE & FUNCTION**
- IT ADVISORY**
- TRANSACTION ADVISORY SERVICES**
- TAX COMPLIANCE & ADVISORY SERVICES**
- RISK MANAGEMENT**
- FORENSIC AUDITS & INVESTIGATIONS**
- PROCUREMENT MANAGEMENT SERVICES**
- STRATEGY, POLICY ANALYSIS AND PROGRAM EVALUATION**
- INTERNAL AUDIT SERVICES**
- ACCOUNTING ADVISORY SERVICES.**

Baker Tilly member firms are part of a growing global network, driven to succeed and committed to serving clients of every sector and size.

We believe in the power of great relationships. We lead and listen for great conversations. We channel change into progress for great futures.

As Baker Tilly International member firms, we aim to be an open and transparent business and we make the following commitments:

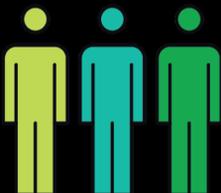
- Lead by example
- Deliver a quality service with an emphasis on integrity
- Are open and honest in all communications
- Act ethically
- Foster teamwork and collaboration with other member firms
- Maintain a supportive environment in which their individuals can flourish.



Glimpse of our prestigious clientele



Our Professional Team



Driven by a passion for quality and professional integrity, our people are our most valuable asset. They are the source of service that exemplifies value to the clients. All our team members are hand-picked after a rigorous selection process.

Our team is a combination of young and dynamic qualified members as well as seniors & experienced professionals.

From traditional accounting and assurance services to tax, corporate finance and business consulting, we've got you covered.

Given the nature of services and needs of our clients, we hire people from various disciplines such as:

- Chartered Accountants (CA)
- Certified Public Accountants (CPA)
- Master in Business Administration (MBA)
- Certified Internal Auditors (CIA)
- Certified Investment Advisors
- Graduates & Postgraduates in Commerce
- Graduates & Postgraduates in Corporate LAW

Our Inspirational Leaders



Leadership is the art of motivating a group of people to act toward achieving a common goal.

Our Leaders work toward making their vision a reality while putting the staff first. It is their endeavour to be empathetic and connect with staff to be successful.

We strongly believe that The Leader always sets a trail for others to follow.



K. S. Bhattbhatt
Managing Partner

Rich experience of more than 40 years

Qualified Chartered Accountant, Certified Public Accountant, Bachelor of Commerce and Corporate Law

Fellow member of National Board of Accountants & Auditors (NBAA) in Tanzania



Kailas K. Bhattbhatt
Partner Audit & Assurance

Above 22 years of industry experience in Tanzania and East Africa

Qualified Certified Public Accountant, Bachelor of Commerce and Certified Investment Advisor

Fellow member of National Board of Accountants & Auditors (NBAA) in Tanzania



Vishwanshu H. Trivedi
Partner Audit & Assurance

Experience of 31 years working in India, UAE & Tanzania

Qualified Chartered Accountant, Certified Public Accountant & Bachelor of Commerce

Fellow member of Institute of Chartered Accountant of India (ICAI) and National Board of Accountants & Auditors (NBAA) in Tanzania



Dilesh S. Mawji
Director Tax

25 years of experience working with Tanzania Revenue Authority

Fellow member with Chartered Institute of Financial Accountants, Association on International Accountants, and Institute of Professional Financial Managers, of U.K.

For specific inquiry please contact

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Baker Tilly DGP & Co., trading as Baker Tilly is a member of the global network of Baker Tilly International Ltd., the members of which are separate and independent legal entities.

